

APRIL 10, 2025

CITY OF BATH, MAINE

PROPOSAL FOR COLLECTION SERVICE OF SOLID WASTE AND RECYCLING

Prepared for:

Marc Meyers, City Manager

55 Front Street
Bath, ME 04530



by:

Market Area Manager
Municipal Account Manager



ESTABLISHED 1975

April 10, 2025

Bath City Manager's Office
Marc Meyers, City Manager
55 Front Street
Bath, Maine 04530

RE: Proposal for Collection Services of Solid Waste and Recycling

Dear Marc,

Pine Tree Waste, Inc. a wholly owned subsidiary of Casella Waste Systems, Inc., ("Casella") is pleased to provide the City of Bath, ME ("City") a with a proposal for collection and processing of municipal solid waste and single stream recycling. Having proudly served the City of Bath over the past two and half decades, we believe Casella is uniquely positioned as the most qualified partner to meet Bath's material management needs.

Along with Casella's longstanding environmental service expertise, Casella recovers well over one million tons of recyclables and organic residuals for beneficial use each year. We are committed to working collaboratively with Bath to meet the communities goals; both environmentally and economically. We are committed to building a diverse workforce that is passionate about serving our customers, adhering to the highest ethical standards, complying with all state and federal regulations, all the while improving our communities and environment. In addition to solid waste and recycling services, we often deploy education and other value-added services such as mattress recycling, and new technology to our customers, as desired.

Our cost proposal aligns with the scope of services detailed in the City's Bid Documents, providing clear cost breakdowns and brief explanations for each line item. Additional details regarding these services and our approach are outlined in the accompanying Technical Proposal. Should Casella be awarded the contract, we have proposed a few additional nuances to the agreement for the City's consideration.

We believe this proposal reflects our strong commitment to continuing our valued partnership with the City of Bath. We look forward to the opportunity to discuss the details further and address any questions you may have. Should you require immediate assistance, please do not hesitate to contact Talya Bent, Municipal Account Manager directly at (603) 327-9098.

Sincerely,

Chris McHale

Chris McHale
Market Area Manger

cc: Talya Bent, Municipal Account Manager

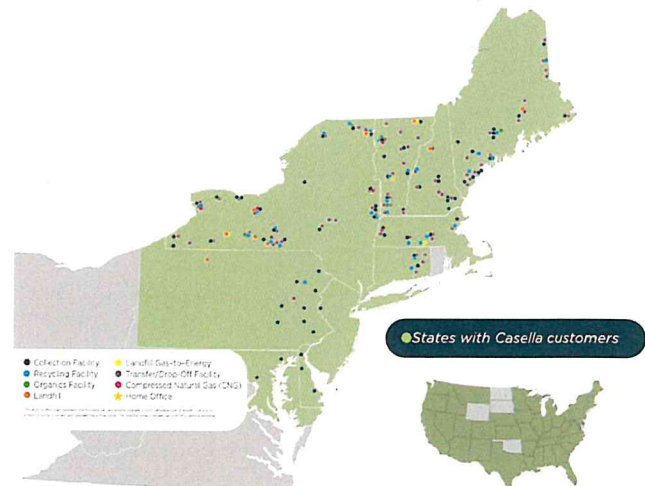
Table of Contents

- | | |
|---|-----------------------------------|
| 1. A. Casella's Organization | 21. Cost Form |
| 3. B. Technical Proposal | 22. Cost Form Explanation |
| 9. C. Equipment | 24. Mattress Recycling |
| 11. D. Managers: Key Personnel Resumes | 25. Proposal Terms and Exceptions |
| 12. E. Complaint Resolution | 26. Attachment A: ACR Formula |
| 15. F. References | 27. Certificate of Authority |
| 17. Our Sustainability Goals | 28. Certificate of Insurance |
| 18. Additional Marketing, Engagement
& Education | 29. Bid Bond |
| 20. Bid Proposal Form | 35. Certificate of Good Standing |



A. Casella's Organization

Pine Tree Waste, Inc. is a wholly owned subsidiary of Casella Waste Systems, Inc. Casella, headquartered in Rutland, Vermont, is one of the largest recyclers and most experienced fully integrated resource management companies in the Eastern United States. Founded in 1975 as a single truck collection service, Casella now employs over 5,000 people.



We have grown our operations to include over 170 owned and/or operated facilities spanning from Maine to Maryland, delivering services to residential, commercial, municipal, industrial, and institutional customers. We service over 1,800,000 customers in our operating footprint, including curbside collection services and provide professional resource management services to customers locations across 44 states. In addition, we serve as the largest recycler in the Eastern United States, recovering over 1,000,000 tons of recyclables and nearly 360,000 tons of organic residuals each year.

In 2023, Casella operated 178 registered vehicles across Maine, serving over 218,000 commercial businesses and households. Today, driven by a clear strategy to provide integrated services, we remain at the forefront of the solid waste industry with an innovative business model focused on creating sustainable value that extends beyond traditional waste disposal.

Pine Tree Waste, Inc., is a corporation organized under the laws of the State of Maine.

Name of Bidder: Pine Tree Waste, Inc.

Address: 64 Arthur J Reno Sr. Rd, Bath, ME 04530

Telephone Number: 207-604-4522

Original State of Incorporation: Maine

Original Date When Incorporated: November 25, 1997

Pine Tree Waste, Inc. is a wholly owned subsidiary of Casella Waste Systems, Inc., a publicly traded company in business for 50 years

Organizational Chart

Name	Title	Address
John W. Casella	Chairman, Chief Executive Officer & Secretary	25 Greens Hill Lane, Rutland, VT
Edmond Coletta	President	25 Greens Hill Lane, Rutland, VT
Simon Tripp	Regional Vice President	207 Larrabee Way, Westbrook, ME
Thomas Cribben	Vice President - Tax	25 Greens Hill Lane, Rutland, VT
Bradford Helgeson	Executive Vice President & Chief Financial Officer	25 Greens Hill Lane, Rutland, VT
Shelley Sayward	Senior Vice President & General Counsel	25 Greens Hill Lane, Rutland, VT

Litigation History

Pine Tree Waste, Inc. (Casella) has been a party to routine insured litigation matters such as personal injury, workers compensation, automobile and general liability, as well as employment and property related litigation. Specific information is available upon request.

Subcontractors

Casella does not intend to use a subcontractor for the collection service in the City of Bath.

Pine Tree Waste, Inc. was incorporated in the State of Maine on November 25, 1997. Pine Tree Waste, Inc. is a subsidiary of Casella Waste Systems, Inc. (Casella). Casella is a publicly traded, regional, vertically integrated solid waste services company, providing resource management expertise and services to residential, commercial, municipal, institutional, and industrial customers, primarily in the areas of solid waste collection and disposal, transfer, recycling, and organics services. Currently Casella provides integrated solid waste services in ten states: Vermont, New Hampshire, New York, Massachusetts, Connecticut, Maine, Pennsylvania, New Jersey, Delaware, and Maryland, and is headquartered in Rutland, Vermont. Casella maintains a network of over 2,000 approved subcontractors and vendors and will be utilizing an approved subcontractor to provide food waste collection services from the drop off stations in bid specifications. Casella's subcontractor will meet or exceed the insurance, safety, financial and operational requirements of this bid solicitation, and be duly qualified to conduct food waste collection services in the State of Maine. Additional information is available upon request.

B. Technical Proposal

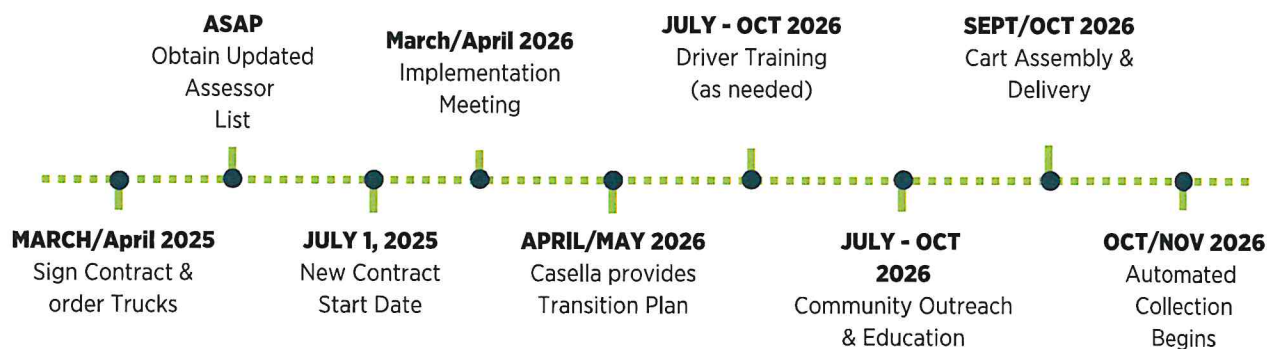
Scope of Services

Our proposal outlines a seamless transition from traditional rear-load collection to automated collection by the second or third year of a five-year service agreement. This approach ensures consistent service delivery while modernizing the City's waste management system for greater efficiency, safety, and sustainability.

Due to the current lead time on new equipment, the delivery of automated trucks is expected to take 18-20 months. As a result, Casella will continue rear-load collection using the existing equipment for the first one and a half to two years of the new term, with a transition to automated collection before year three. This transition period will provide Casella and the City sufficient time to assess the routes and roads in Bath, identify potential challenges, develop solutions in advance, and educate residents to ensure a smooth shift to automated collection.

Automated Transition Timeline

The dates and timeline outlined below are tentative and subject to change based on truck delivery. **At this stage, they are provided for discussion purposes only.** Casella would recommend not to transition to automated collection during the winter months, to avoid having to deal with additional challenges such as inclement weather.





Disposal of Solid Waste

All solid waste collected locally will be brought to the Bath City Landfill located at 11 Detritus Drive, Bath, ME, if during the term of the agreement the City needs an alternative disposal site, Casella will be open to providing or delivering to an alternative site, with necessary price adjustments.

Processing of Recyclables

All single stream recycling collected locally will be delivered to Casella's West Bath Transfer Station and transported to Casella's Material Recovery Facility ("MRF") located in Lewiston, ME for final processing.

Our facilities are designed to handle our Zero-Sort® Recycling Program. Zero-Sort® Recycling makes it easier for our customers to recycle, promoting greater participation in recycling by eliminating the need to sort materials, and positioning us as a provider of choice in many markets. At our facilities all types of recyclables are mechanically sorted and forwarded to their recycling destination. The ease of recycling allows our customers to recycle as much material as possible, thus eliminating a significant amount of solid waste from their waste stream.

Maine's Extended Producer Responsibility Law

Casella is actively monitoring the ongoing development of Maine's Extended Producer Responsibility (EPR) law, and are awaiting on the creation of the "readily recyclables list," which has yet to be finalized. This list will play a crucial role in determining the materials subject to EPR requirements, and Casella is committed to staying informed to ensure compliance and support for Bath and other municipal partners as the law evolves.

Casella's Materials Recovery Facility operates with an established "Acceptables List" that outlines the materials we have the ability to process. As Maine's EPR law progresses and the "readily recyclables list" is finalized, we are prepared to pivot our operations accordingly by aligning our acceptables list with the EPR requirements.

List of Acceptable Materials

• Newspaper • Magazines • Cardboard boxes • Brown bags • Junk mail • phone books • Catalogs • Soft cover books • Envelopes • Advertisements & inserts • Boxboard & paperboard ◦ Cereal boxes ◦ Pasta boxes ◦ Shoe boxes • Mixed Office Paper	• Plastic Bottles ◦ Milk jugs ◦ bleach/detergent bottles ◦ soda-juice bottles ◦ shampoo bottles ◦ water bottles ◦ cottage cheese containers ◦ margarine containers ◦ yogurt containers • Rigid Plastics ◦ large buckets ◦ laundry baskets ◦ plastic chairs	• Aluminum cans ◦ pie plates/trays/foil • Tins cans ◦ steel • Glass bottles & jars
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List of Unacceptable Materials

• Plastic bags or bagged recyclables • No coated paper items ◦ waxed coffee or soda cups ◦ waxed paper plans ◦ items with any type of plastic coated lining • No disposable items ◦ polystyrene (styrofoam) ◦ Napkins ◦ Tissues ◦ Paper towels ◦ Plastic utensils ◦ Dirty recycling ◦ Register tape ◦ Condiment packets ◦ Straws ◦ Stirrers ◦ Coffee pods	• No toys, clothing, or hangers • No wood stove or waste (bodily or food) ◦ Rope ◦ Twine ◦ Diapers ◦ Food ◦ Pet waste ◦ Yard Waste • No plastic wrap, film, or tarps ◦ Food bags ◦ Wrappers ◦ Plastic or shrink wrap ◦ Tarps • No hazardous material ◦ Fire extinguishers ◦ Propane tanks ◦ Paint cans ◦ Held a toxic substance	• No rubber or scrap metal • No medical waste • No ceramics, pots, pans or baking glass ◦ No window glass ◦ Mirrors • No electronic items, batteries, or bulbs • No appliances • Recyclables less than 2" in size in any dimension.
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Automated Transition Marketing and Cart Education

Cart Deployment Mailers and Brochures

Before receiving their carts, each resident in the City of Bath will receive a mailer similar to the one shown. This mailer will provide information about the expected schedule for cart delivery and the start of automated collection services.

Upon cart delivery, residents will also receive an informational brochure. This brochure will include details about route days, collection and holiday calendars, frequently asked questions, a cart placement guide, and any other information the City deems necessary for effective communication.



Additional Cart Placement Education

During the initial weeks of automated collection, Casella's dedicated staff will drive the route ahead of the truck to ensure all residents have placed their carts correctly. If a cart is not placed properly, it will be tagged with an orange "OOPS" cart placement tag, moved to the correct position, and the staff will engage with residents to provide guidance.

This proactive approach aims to ensure a smooth transition to the new system and help residents understand proper cart placement.

OOPS! It's ok - we all make mistakes! Please review the checked boxes below to help improve the collection process.

Address: _____ Date: _____

☐ Your trash WAS collected, but please contact for next time.
☐ Your trash WAS NOT collected.

CART PLACEMENT

☐ Cart is Backwards Please turn the front of the cart towards the road.
☐ Cart Spacing (Leave a minimum of 2' of space between carts)
☐ Cart too close to adjacent house, a minimum of 5' between the cart and any street, curb or parked vehicles, telephone poles, saplings, etc.
☐ Non-Conforming Carts Residents must use carts provided by the Municipality or Casella for curbside collection.

OVERFLOW MATERIAL

All trash and recycling must be placed inside of the carts with the lids closed. Anything outside of the carts will not be collected.

☐ Trash placed outside of cart.
☐ Recycling placed outside of cart.
Overflow material can be taken to the disposal.

COLLECTION DAY

☐ Recycled collection day.

Your collection day is: ☐ Monday ☐ Tuesday ☐ Wednesday ☐ Thursday ☐ Friday

NOTES/OTHER COMMENTS



Curbside Collection of Solid Waste and Recycling

Casella is able to provide the City of Bath with weekly collection of solid waste and recycling on a 5-day week schedule. Casella will maintain rear-load collection services, with a planned transition to automated collection before year three. Details regarding equipment for this option are outlined in Section C – Equipment.

Year 1 and 2: Continued Rear-Load Collection

- **Service:** All services will continue as they are currently provided.
- **Routing:** The existing routes will remain unchanged at the start of service. Casella is eager to work with the City to optimize routes for better balance and efficiency. Any proposed changes will need mutual agreement before being implemented.
- **Community Outreach:** Casella will collaborate with the City of Bath to create a Community Outreach plan to inform residents about the upcoming transition to automated collection services.
- **Carts:** The City will decide whether Casella will procure and manage the cart program for a fee or if the City will purchase and oversee the cart program independently.

Transition to Automated Collection (by year 3, depending on truck arrival)

- **Routing:** Any necessary routing adjustments to enhance service and efficiency will take effect at the start of automated collection. Residents will be notified in advance to prepare for potential changes.
- **Community Outreach:** Casella will collaborate with the City of Bath to implement the outreach plan developed prior to the conversion. Key components include mailing notices to residents, using Casella's Recycle Better App for communication, and distributing printed brochures with the carts.
- **Cart Distribution:** Carts will be distributed 2-3 weeks before automated collection begins, regardless of whether Casella or the City manages the cart program. If Casella is purchasing and managing carts, we partners with a distribution company to handle deliveries and oversees the process. Each cart will be scanned upon delivery to confirm receipt at each address.
- **Cart Placement:** In the initial 2-3 weeks of automation, Casella will monitor routes ahead of collection to verify proper cart placement. If carts are misaligned, residents will receive educational tags detailing correct placement for future collections.
- **Management:** Casella's Operations team will actively oversee daily collection services to ensure a seamless transition.

Collection of City Park and Downtown Solid Waste

Casella will continue to collect carts from the parks and downtown area on the curbside route.

City Facility Solid Waste and Recycling Collection

Casella will continue to service all front-load containers at City facilities. Any material that is in a cart will be collected on the curbside route.

Spring/Fall leaf and Yard Waste Collection

Casella will continue to collect leaf and yard waste two times a year, in the Spring and Fall, for the City of Bath residents. The specific collection dates will be announced in advance, so residents can plan accordingly. residents are asked to put leaves in 30 Gallon paper leaf bags. Plastic bags will not be collected.

Holiday Tree Collection

Casella will continue Christmas tree collection service for residents. This service is available on two designated days in December and two days in January, ensuring that everyone has ample opportunity to dispose of their trees after the holiday season. The specific collection dates will be announced in advance, so residents can plan accordingly. Residents are asked to remove all decorations, lights, and stands from their trees before placing them at the curb.

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C. Equipment

The City of Bath will continue to be serviced by our local hauling division located at 64 Arthur J Reno Sr Rd, Bath, ME, where our fleet vehicles are dispatched. Casella is fully equipped to provide and maintain equipment to service Bath and is fully qualified and licensed in accordance with all Federal, State, and local laws. Our trucks are routinely serviced and inspected. We have ample backup equipment in our existing fleet located at the local hauling division.

Existing Rear-Load Collection Equipment & Labor

Curbside Collection of Solid Waste and Recycling, Christmas Trees, and Leaves

- **Truck(s):** Three (3) existing rear-load trucks
 - One (1) Mack MRU 613 with 32 yd McNeilus split commodity body
 - (2018, rear-load, Solid waste & recycle)
 - One (1) Mack LR64 with 25 yd McNeilus split commodity body
 - (2019, rear-load, solid waste & recycle)
 - One (1) Mack LR64 with 32 yd McNeilus split commodity body
 - (2019, rear-load, solid waste and recycle))
- **Labor:** 1 driver and 1-2 laborers per truck.

Automated Collection Equipment & Labor

Casella will purchase new automated side-load trucks specifically for the City of Bath's contract to transition by year 3 of the contract, eliminating the need for rental trucks and the associated costs being passed on to the City in years 1 and 2. Due to current lead times for new equipment, the delivery of the automated trucks is anticipated to take approximately 18-20 months from signing of contract.

Automated Curbside Collection of Solid Waste and Recycling

- **Truck(s):** One (1) New Automated side-load 32yd split commodity body
- **Labor:** 1 Driver

Front Load Collection

Solid Waste & Recycle Containers

- **Truck(s):** Two (2) existing front-load trucks
 - One (1) existing Mack PE64 43 yd McNeilus single commodity body (2024, front-load, solid waste or recycle)
 - One (1) existing Mack MRU613 43 ys McNeilus single commodity body (2017, front-load, solid waste or recycle)
- **Labor:** 1 Driver per truck

RouteWare

Casella has partnered with Routeware, equipping our collection fleet with on-board computers, safety cameras and fleet automation software across Casella's footprint. The software provides drivers and internal office staff with easy-to-use tools and data to help them work more safely and efficiently.

Cart Roll-Out and Program Management

City Provides Casella with an Accurate Assessor List

To accurately determine the total number of carts needed, Casella will require an updated assessor list from the City, detailing the number of eligible households. Casella will need to know how many single family homes and eligible multi-units, with a unit count, are located in Bath . This will help ensure that the correct number of carts are purchased and distributed to every residence.



Cost of Carts

Casella will not begin to charge the City for carts until they are purchased and distributed to each resident. The carts will be purchased 6-8 weeks before the agreed-upon transition date between Casella and the City. The standard cart size is 64 gallons, which will be used for both trash and recycling, and unless otherwise discussed, will be distributed.

Cart Deployment

Casella will collaborate with a cart manufacturer to distribute carts to all Bath residents. This partnership ensures that every household receives a 64-gallon cart for both trash and recycling, facilitating a smooth transition to the new automated collection system.

Ongoing Cart Management

After the initial distribution, Casella will oversee the cart program. This includes:

- Managing the delivery of new carts
- Addressing requests for damaged or stolen carts
- Handling warranty issues
- Providing ongoing support for residents

Alternative Cart Management Programs

The City does have the option to purchase and manage their own cart program. If the City chooses this route, the collection costs outlined in the proposal may be subject to change.

D. Managers: Key Personnel Resumes

Our local team takes pride in the service we deliver to our municipal customers. The City of Bath's Public Works Department and Officials will have a direct line to our local operations team to ensure any daily service issues are resolved promptly. Casella will have the following resources overseeing the contract and supporting the City's needs:

Mark Hayley OPERATIONS MANAGER

Years with Casella: 11 / Years in Industry: 11

Mark joined Casella in 2014 through the Operations Manager Training Program. Over the past 11 years, Mark has gained hands-on industry experience across Maine and New Hampshire.

Starting as an Operations Supervisor in Wolfeboro, he helped consolidate the division into Belmont, where he took on roles such as Dispatch, Scale Operator, and Operator. Later, Mark transitioned to a sales role as a Construction Waste Specialist for New Hampshire and Northern Massachusetts, leading recycling audits and educational campaigns.

In 2021, Mark became the Operations Manager for the West Bath Division, maintaining a full staff, supporting other divisions, and expanding our footprint by adding two municipalities. Throughout Mark's career, he has prioritized safety and prompt customer service.

 (603) 365-9420
 mark.haley@casella.com
 64 Arthur J Reno Sr Rd, Bath, ME

Kneath Warrington DIVISION MANAGER

Years with Casella: 6 / Years in Industry: 6

Kneath is a skilled operations leader at Casella Waste Systems, where he has been a key driver of operational improvements since 2019. As Division Manager, he has established a proactive safety culture, exceeded financial goals, and optimized staffing and processes. He also has played a critical role in achieving sales targets, maintaining customer satisfaction, and improving efficiency across divisions. Previously, as Region Project Manager and Region Ops Manager, Kneath developed and implemented training programs, optimized routes, and introduced technology solutions that significantly improved operations. In addition to his role at Casella, Kneath currently serves as a Program Manager in the U.S. Army

 (207) 569-5912
 kneath.warrington@casella.com
 87 Pleasant Hill Rd, Scarborough, ME

Talya Bent MUNICIPAL ACCOUNT MANAGER

Years with Casella: 5 / Years in Industry: 5

Talya joined Casella in 2020 as a Sales and Marketing Communication Specialist for the Municipal line of business, where she helped develop the company's municipal bid process and ability to track contract expirations across Casella's footprint. These contributions helped to improve proactive management of municipal partnerships. In 2022, Talya advanced to the role of Municipal Account Manager for the Southern Maine team. She collaborates closely with Operations Managers, Division Managers, and the Market Area Manager to oversee 27 municipal curbside collection, and many transfer station hauling contracts. Talya's responsibilities include maintaining strong relationships with municipal partners, identifying opportunities for operational improvement, and ensuring contracts are executed efficiently and in compliance with regulatory standards.

 (603) 327-9098
 talya.bent@casella.com
 207 Larrabee Rd, Unit 1, Westbrook, ME

Chris McHale
MARKET AREA MANAGER

 (207) 604-4522
 christopher.mchale@casella.com
 87 Pleasant Hill Rd, Scarborough, ME

Years with Casella: 17 | Years in Industry: 17

Chris has extensive experience in operations management, including progressive leadership roles across multiple locations and functions. Starting as an Operations Manager Trainee for the Eastern Region, Chris advanced through positions such as Operations Supervisor in Hermon, Maine, and Operations Manager in Waterville and Hermon, Maine. Building on this foundation, Chris served as Assistant General Manager in Auburn, Massachusetts, before taking on leadership roles as Division Manager and Market Area Manager in Scarborough, Maine. Currently serving as Market Area Manager, Chris oversees four hauling divisions in Southern Maine, including 230 employees, 89 routes, and 27 municipal curbside contracts. His expertise includes contract negotiation, employee development, and optimizing services to meet community needs.

E. Complaint Resolution

Current Complaint Resolution Process

Casella dispatch documents all driver call-ins related to missed stops or other issues on route. Casella's dispatch team collaborates with City staff to address these issues, resolving majority of the calls within 24 hours of notice. Calls that are not addressed within 48 hours of notice, they are likely due to late put-outs, which are also documented for future reference.

Calls for missed service are also reviewed, as some may be on the City's do-not-collect list or involve hazardous waste, in which case Casella follows proper protocols and notifies the City.

With this process, Casella has actively resolved issues by picking up missed stops or replacing broken receptacles, with current City staffing both expressing high satisfaction with the complaint resolution process.

Sample of Complaint Resolution From

We have prepared a **Complaint Resolution Reporting Form sample**, designed to streamline the process of addressing resident concerns, should the City require this step in the upcoming contract term. This form is a tool that allows for detailed tracking and resolution of complaints, ensuring transparency and accountability. However, we understand that flexibility is key, so we propose that the final version of the form and the associated process be mutually agreed upon by both the City and Casella, tailored to meet the specific needs of the contract.

Additionally, for enhanced efficiency and ease of tracking, we suggest the form could be condensed into an Excel spreadsheet format. This digital approach allows for the management of multiple complaints in a single, organized file, eliminating the need for filling out separate forms for each individual complaint.

We're committed to working with the City to finalize a streamlined, user-friendly process that meets both operational and customer satisfaction goals.

City of Bath Trash & Recycling Complaint Resolution Form

Date of Complaint: [Insert Date]

Time of Complaint: [Insert Time]

Customer Information

Name:

Address:

Phone Number:

Email:

Complaint Details:

Nature of the Complaint

☐ Missed Stop

☐ Late Pickup

☐ Damaged Container

☐ No Service

☐ Hazardous Waste [Specify]

Other: [Specify]

Description of Issue:

[Provide detailed description of the complaint]

Location of Issue:

[Specify Location/Area]

Follow Up (City of Bath/Casella)

Action Taken:

Initial Contact Person: [Name of Person Handling Initial Complaint]

Date & Time of First Response: [Insert Date and Time]

Steps Taken to Resolve the Issue:

[Detail the actions taken to resolve the complaint, including communication with City officials/Casella if applicable]

Follow-up Actions Required:

[Specify any further actions or follow-ups needed, such as further investigation, resident contact, or official notifications]

Complaint Resolved:

☐ Yes

☐ No

Resolved By: [Insert Name of Individual Resolving the Issue]

Date of Resolution: [Insert Date]

Outcome: [Describe outcome]

Additional Notes:

[Any additional comments or observations]

Recycle Better with Casella: Mobile and Web App

Casella's App is aimed at enhancing and simplifying the connectivity between you, your constituents, and Casella's regarding our material management services. The Recycle Better App offers a variety of useful features including:

Direct Communication and Education for Residents

- Communicate events such as household hazardous waste drop-offs, yard-waste collection, and more through the easy-to-use calendar.
- Provide specialized and seasonal education reminders and tips to ensure residents can access up-to-date disposal information.

The Collection Calendar

- Receive service day reminders on your mobile device and never miss a collection day again.
- Get real-time updates for service delays due to unplanned issues such as inclement weather.
- Choose how to receive the notifications: alert to your smart phone, text messages, email, or phone call.

The Waste Wizard A-Z Tool

- A searchable list of materials gives you information on how to properly dispose or recycle items.
- If an item cannot be taken with your curbside collection, the App will advise you of options on where and how to recycle or dispose of the item correctly in the City of Bath or surrounding area.

Scheduling Additional Services

- Schedule for special collection such as household hazardous waste, yard waste, and other items that are not collected as a part of the standard curbside collection.
- Use the App to schedule cart repair or delivery services.

Continued Communication to Bath Residents

Casella will provide the City of Bath with an App Toolkit, which includes graphics designed to promote app usage. The toolkit is intended to help the City leverage social media, newsletters, and other communication channels to effectively promote the app and encourage residents to use it.



F. References

We prioritize partnership in Municipal work, aiming for high service levels and satisfaction. Today, we partner with over 600 municipalities in our footprint, and 27 municipalities for curbside collection in our Southern Maine market. Customer feedback from neighboring communities partnering with Casella is available for reference.

City of Lewiston MAINE

John Kuchinski, Superintendent

 (207) 513-3003
 JKuchinski@lewistonmaine.gov
 103 Adams Ave, Lewiston, ME

Casella provides the City of Lewiston with curbside collection services of solid waste and single-stream recycling, as well as processing of recyclable materials. Lewiston has approximately 38,404 residents, and 15,611 households. Casella collects approximately 10,296 tons of solid, and 500 tons of recycling annually. Casella also provides collection of solid waste and recycling from public locations and schools throughout the City.

City of Saco MAINE

Travis Moore, Interim Director of Public Works

 (207) 284-6641
 tmoore@sacomaine.org
 15 Phillips Spring Rd, Saco, ME

Casella provides the City of Saco with automated curbside collection services of single-stream recycling and solid waste. Saco has approximately 20,960 residents, and 8,872 households. Casella collects approximately 1,570 tons of recycling and 5,635 tons of solid waste annually. The City of Saco has had automated collection service for 9+ years.

Town of Windham MAINE

Bob Burns, Assistant Town Manager

 (207) 829-1907
 rjburns@windhammaine.us
 8 School St, Windham, ME

Casella provides the Town of Windham with automated curbside collection services of single-stream recycling and solid waste. Windham has approximately 19,658 residents, and 7,804 households. Windham has approximately 32,656 residents, and 9,548 households. Casella collects approximately 1,330 tons of recycling and 3,485 tons of solid waste annually.

Town of Scarborough MAINE

Doug Howard, Public Works Director

 (207) 730-4400
 dhoward@scarboroughmaine.org
 20 Washington Ave, Scarborough, ME

Casella provides the Town of Scarborough with automated curbside collection services of single-stream recycling and solid waste. Scarborough has approximately 32,656 residents, and 9,548 households. Casella collects approximately 1,550 tons of recycling and 5,080 tons of solid waste annually. The Town of Scarborough has had automated collection service for 9+ years.

City of Biddeford
MAINE

Jeff Demers, Director of Public Works

Casella provides the City of Biddeford with automated curbside collection services of single-stream recycling, disposal of MSW, and processing of recyclable materials. Biddeford has approximately 22,367 residents, and 9,575 households. Casella collects 1,546 tons of recycling annually. Casella and Biddeford work collaboratively to audit recycling twice a year, following up with curbside tagging program performed with Casella's summer intern class, and carried out throughout the year by Biddeford Public Works Staff. The City of Biddeford has had automated collection service for 9+ years.

(207) 282-1579
jdemers@biddefordmaine.org
371 Hill St, Biddeford, ME

Town of Windham
MAINE

Bob Burns, Assistant Town Manager

Casella provides the Town of Windham with automated curbside collection services of single-stream recycling and solid waste. Windham has approximately 19,658 residents, and 7,804 households. Windham has approximately 32,656 residents, and 9,548 households. Casella collects approximately 1,330 tons of recycling and 3,485 tons of solid waste annually.

(207) 829-1907
rjburns@windhammaine.us
8 School St, Windham, ME

Town of Old Orchard Beach
MAINE

Diana Asanza, Town Manager

Casella provides the Town of Old Orchard Beach with curbside collection services of solid waste and single-stream recycling. Old Orchard Beach has a year-round population of about 9,000 residents. However, during the summer months, this figure raises to over 75,000 individuals, largely driven by out of state tourists and seasonal residents.

(207) 937-5628
dasanza@oobmaine.org
1 Portland Avenue, Old Orchard Beach

Note: Pricing for Municipal Curbside Contract varies depending on specific service needs, number of households, distance from disposal sites, etc. If the City would like information specific to contract pricing, please reach out to the contacts provided.

Current and Upcoming Projects

While Casella is actively managing upcoming automated transition projects across Southern Maine and supporting multiple municipal partners, these initiatives will not impact the quality or reliability of service provided to the City of Bath. Our Operations staff and dedicated equipment ensure that Bath's needs remain a top priority throughout this process.

Casella's Sustainability Goals

Spelled out in our [2024 Sustainability Report](#), our sustainability strategy focuses on advancing toward five strategic goals for the year 2030. We believe that achieving these goals will benefit our customers and communities while positioning our company to thrive and grow.

These include:



Essential Workers: *Be Safe.*

Improve our safety performance, reducing our Total Recordable Incident Rate (TRIR), a measure of recordable incidents versus hours worked.



Materials Management: *Recycle More.*

Grow our Resource Solutions business to reduce, reuse, or recycle more than 2 million tons of solid waste materials each year.



Sustainable Operations: *Save Fuel.*

Improve our fuel efficiency, reducing our gigajoules of fuel consumed per ton of material collected by 20% below a 2019 baseline.



Climate Leadership: *Slash Emissions.*

Further reduce our carbon footprint, measured in metric tons of carbon dioxide equivalents (CO₂e) from scopes 1 and 2 with a 2022 baseline.



Community Engagement: *Give Back.*

Increase volunteering in our communities, as measured by employee volunteer hours.

Sustainability Leadership Awards

The Casella Sustainability Leadership Awards represent innovation and commitment to creating a better tomorrow by showcasing each recipient's sustainable material management practices. Recipients were selected from various business segments. See their stories [here](#).



TOWN OF BIDDEFORD, ME

With a strong commitment to recycling education and reduced contamination, Biddeford works with Casella to educate community members through events, curbside tagging, and audits. These efforts have led to a 26% reduction in recycling contamination in the Town.



PHILIPS ACADEMY - ANDOVER

Casella and Phillips Academy have expanded campus collection programs to capture compost, electronic waste, universal waste, metal, and wood. Together, we have run Green Move Out programs for several years now, successfully redirecting reusable items to Goodwill.



NOVOLEX

Casella and Novolex worked together to recycle nearly 60,000 tons of post-industrial commodities through employee training initiatives and onsite processing equipment. Novolex estimates that 78 percent of its revenue comes from products that support a circular economy.

Marketing, Engagement & Education

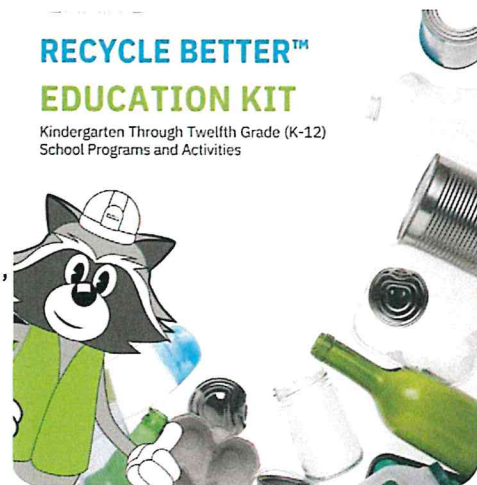
For many municipalities where hands-on training may not be available, through our in-house marketing and design staff, Casella has the ability and willingness to support in designing specialized outreach and educational material tailored towards specific needs. As applicable and in collaboration with our partners, we develop materials to communicate the diversion initiatives to all stakeholders and the broader community. Additional resources available to the City include:

Signage: Signage plays a critical role in the success of recycling and compost programs. Clear, consistent communication and visual aids take the guess work out of picking the correct bin, yielding cleaner material streams and higher diversion rates.



Facility Tours: We welcome our customers to join us for an onsite or virtual tour of our operations – this hands-on experience provides stakeholders with a deeper understanding of how the decision we make impact our industry daily.

Recycle Better- Education Kit: Casella is now offering a K-12 recycling education kit for schools within their local municipalities. This education kit provides lesson plans and activities to be utilized by teachers. Through recycling education students can apply and hone their grade-level skills while learning where waste comes from, where it goes and the role, they can play in reducing waste. Introducing recycling to children will in turn help schools and communities advance their recycling goals towards a more sustainable future.



Community Engagement: We are always looking for ways to engage our community and our customers both to hear about opportunities to improve our services, communication, and resources as well as simply to give back.

Event Management & Zero Waste: Casella can leverage partners to deliver additional services in support of community events, while providing direct support in developing best practices and how-to toolkit for all events.



Sustainability Internship Program: The Casella Sustainability Internship Program provides talented candidates with critical exposure to hands-on learning opportunities with customers, teams, and leaders across our footprint. Over the course of our ten-week program, interns complete various field assignments, as well as participate in projects ranging from data and research-driven initiatives to community engagement events and marketing improvements.



Partnerships: We recognize the power of partnerships and bring together the capabilities of a wide range of relationships and partnerships that Casella has established to meet the everchanging material management needs and goals of our customers.

Curbside Tagging & Material Composition Audits to deliver critical data and material information through on- and off-site material audits. We perform focused material stream audits to determine opportunities for improvement – both in quality & quantity. Along with load audits, our drivers utilize the approved Oops Sticker for curbside material audits.



FoodCycler by Casella: FoodCycler™ is a countertop appliance that grinds and dries food scraps at the push of a button, providing a 90% volume reduction. We have found this solution to be successful in reducing waste in the community and satisfying residents who are interested in food waste service, without putting another truck on the road.

BID FORM

Proposal for City of Bath

Collection Services of Solid Waste and Recycling

To: Marc Meyers
City Manager
City of Bath
55 Front St.
Bath, ME 04530

Dear Mr. Meyers:

The undersigned individual/firm/business guarantees this price for thirty days (30) from the proposal's due date. The undersigned submits this proposal without collusion with any other person, individual, or firm or agency. The undersigned ensures the authority to act on behalf of the corporation, partnership or individual they represent; and has read and agreed to all the terms, requests, or conditions written herein by the City of Bath, Maine.

By signing this form, the firm listed below affirms that its bid meets the minimum specifications and standards as listed above

Signature Chris McHale Company Pine Tree Waste, Inc.

Name (print) Chris McHale Title Market Area Manager

Phone Number (207) 604-4522

Address 87 Pleasant Hill Rd, Scarborough, ME

Email Address christopher.mchale@casella.com

STATE OF MAINE

Maine, SS. Date: 4/9/2025

Personally, appeared Chris McHale and acknowledged the foregoing instrument to be their free act and deed in his/her capacity and the free act and deed of said company.

Edward Porter
Notary Public
Edward Porter
Print Name
5/26/26
Commission Expires



Bid sheet - Collection Services of Solid Waste and Recycling

Contractor: Pine Tree Waste, Inc (Casella)

Item	Year 1	Year 2	Year 3	Year 4	Year 5
Curbside collection of solid waste and recycling	\$461,910	\$485,005**	\$509,255**	\$534,719**	\$561,455**
*Cost of purchasing and managing carts	N/A	N/A	\$179,762	\$188,750**	\$198,188**
City park and downtown solid waste collection	Included in curbside	Included in curbside	Included in curbside	Included in curbside	Included in curbside
City facility solid waste and recycling collection	\$13,200	\$13,860**	\$14,553**	\$15,281**	\$16,045
Spring leaf and yard waste collection	\$265/hour	\$278/hour**	\$292/hour**	\$307/hour**	\$322/hour**
Fall leaf and yard waste collection	\$265/hour	\$278/hour**	\$292/hour**	\$307/hour**	\$322/hour**
Holiday tree collection	\$265/hour	\$278/hour**	\$292/hour**	\$307/hour**	\$322/hour**

Any line item with a double asterisk (**) is estimated at a 5% increase, however, all fees will be increased annually on the anniversary of each year of the Term by a percentage equal to the greater of (a) 5.0% or (b) the percentage change in the Consumer Price Index for Garbage and Trash Collection from the previous year. Consumer Price Index increases for Garbage and Trash Collection will be based on the Bureau of Labor Statistics as reported for the previous year. Reference is made to: <https://www.bls.gov/news.release/cpi.t02.htm>

Cost Form Explanation

Curbside Collection of Solid Waste and Recycling

Service	Year 1	Year 2	Year 3	Year 4	Year 5
Curbside Collection of Solid Waste and Recycling	\$461,910	\$485,005**	\$509,255**	\$534,719**	\$561,455**
Carts	N/A	N/A	\$179,762	\$188,750**	\$198,188**

Year 1 in words: Four hundred sixty-one thousand nine hundred ten dollars.

Cost of Containers for Automated Collection

The cost provided in the cost form includes the cost for Casella to purchase and manage the cart program for the City. Management of the cart program includes cart distribution and delivery, cart maintenance and replacement, and resident service and support. The cart cost is based on purchasing 7,854 carts for trash and recycling to each residence using unit data provided in the bid specifications. Any deviation from this number may result in a price difference.

Solid Waste Containers: \$7,490 per month

Recycling Containers: \$7,490 per month

Total: \$14,980 per month (\$179,762 in year 3)

Cart Cost in Words (Year 3): One hundred seventy-nine thousand seven hundred sixty-two dollars

Processing of Recyclable Material

The City did not provide a line on the Cost Proposal Form for the cost of processing recyclable material collected curbside.

Formula: $ACR - (\$160 + \$35)$ or ACR minus (one hundred and sixty plus thirty five)

**See Attachment A for explanation of Formula*

Bath City Parks and Downtown Waste Collection Service

Location	Location	Units	Frequency	Cost
City Park	Washington Street	9	3x week	Included in Curbside Collection
Waterfront Park	Commercial Street	9	3x week	Included in Curbside Collection
Bridge Park	Commercial Street	3	3x week	Included in Curbside Collection
Downtown	Front and Centre Street	13	3x week	Included in Curbside Collection

Municipal Buildings Curbside Waste and Recycling Collection Service

Building	Location	Unit	Frequen cy	Monthly Cost	Annual Cost
Bath City Hall	Front St	Cart	Weekly	Included in Curbside	Included in Curbside
Bath Fire Dept.	High St	6 yd	Weekly	\$130 One hundred thirty dollars	\$1,560 One thousand five hundred sixty dollars
Bath Police Dept.	Water St	Cart	Weekly	Included in Curbside	Included in Curbside
Bath Police Dept.	Water St	6 yd	Weekly	\$130 One hundred thirty dollars	\$1,560 One thousand five hundred sixty dollars
Bath Recreation Dept.	Sheridan St	Cart	Weekly	Included in Curbside	Included in Curbside
Bath Recreation Dept.	Sheridan St	6 yd	Weekly	\$130 One hundred thirty dollars	\$1,560 One thousand five hundred sixty dollars
Cemetery Garage	Oak Grove Ave	6 yd	Weekly	\$130 One hundred thirty dollars	\$1,560 One thousand five hundred sixty dollars
Wastewater Treatment Plant	Town Landing Rd	6 yd	Weekly	\$130 One hundred thirty dollars	\$1,560 One thousand five hundred sixty dollars
Wastewater Treatment Plant	Town Landing Rd	(4) 1.5 yd	As needed	\$260 Two hundred sixty dollars	\$3,120 three thousand one hundred twenty dollars
Public Works	Oak Grove Ave	6 yd (trash)	Weekly	\$130 One hundred thirty dollars	\$1,560 One thousand five hundred sixty dollars
Public Works	Oak Grove Ave.	6 yd (rec)	1 x monthly	\$60 Sixty dollars	\$720 Seven hundred twenty dollars

Leaf and Christmas Tree Collection

Year 1 Per Hour Rate: \$265.00 (one truck, one laborer, no maximum cap for service)

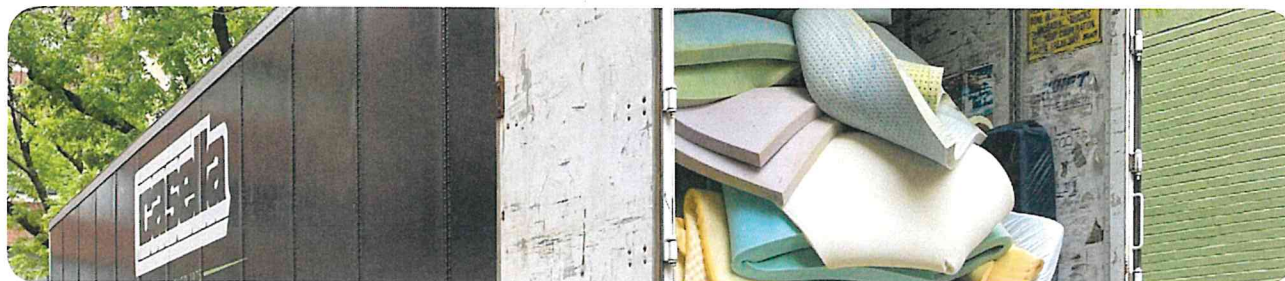
Two Hundred Sixty Five Dollars per hour

Roll-Off Containers at Bath Landfill (City owned)

Year 1: \$200.00 per haul (Two hundred dollars per haul)

\$200.00 per ton (Two hundred Dollars per ton)

Casella would like the opportunity to discuss our mattress recycling program coming online at our Scarborough, Maine facility in 2025. More details and additional info is provide don the next page.



Mattress Recycling Services: Bath Landfill

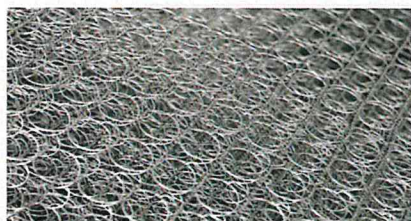
Casella provides mattress recycling solutions for all types of customers including municipalities, colleges and universities, hotels, mattress retailers and individuals. We recycle over 200,000 mattresses and box springs annually, which equates to nearly 5,000 tons of materials recovered from disposal.

Collection & Transportation

To fit the unique needs of our customer, Casella can provide trailers or open tops for on-site collection of mattresses, box springs, and mattress toppers. Casella will coordinate regular transportation based on volume thresholds or a pre-determined schedule to maintain adequate space for ongoing needs.

Processing

Casella anticipates having a permitted processing site in Scarborough, Maine by early-mid 2025. During the permitting period, collected materials will be transported to Casella's existing infrastructure. Each mattress or box spring we receive is deconstructed so that the individual components can be processed and recycled. By recycling your old mattresses with Casella, you're reducing the amount of material entering the waste stream, creating green jobs, and recovering important raw materials like:



Metal springs are removed and shredded for recycling as scrap metal which is used to make appliances and building materials.



Wood is processed through large wood grinders. Once processed, wood can be used to create animal bedding, mulch and fuel.



Foam padding from the mattresses is separated and baled. The foam can be recycled to be used for carpet underlayment.

Proposal Terms & Exceptions

- 1) Term:** This proposal provides pricing and service for five (5) years, from July 1, 2025 until June 30, 2030, with an option to extend upon mutual agreement for an additional five (5) years.
- 2) Annual Increase:** Any line item with a double asterisk (**) is estimated at a 5% increase, however, all fees will be increased annually on the anniversary of each year of the Term by a percentage equal to the greater of (a) 5.0% or (b) the percentage change in the Consumer Price Index for Garbage and Trash Collection from the previous year. Consumer Price Index increases for Garbage and Trash Collection will be based on the Bureau of Labor Statistics as reported for the previous year. Reference is made to:
<https://www.bls.gov/news.release/cpi.t02.htm>
- 3) Cart Purchase:** The current cart cost proposed assumes purchasing 7,854 plus additional inventory based on the 3,850 count given for the single family homes and multi-family units included in the bid specifications. Casella will also request an updated assessor list to verify number of carts needed before purchasing. Cart rate is subject to change based on number of residential households and number of carts required for distribution.
- 4) Recyclables Processing:** pricing will be based on the Average Commodity Revenue (ACR) formula, see Attachment A for an explanation.
- 5) Mutually Agreeable Fuel Surcharge:** Contractor may assess a fee (the "Fuel Adjustor") on a monthly basis to cover increases in Contractor's costs caused by increases in the cost of diesel fuel over a floor price of \$4.00 per gallon (the "Floor Price") based on the listed average price for diesel fuel for the month of service, as set forth on the EIA Retail On Highway Diesel Prices index for New England PADD 1A (the "Index") or a successor index. Each month Contractor will assess a Fuel Adjustor whenever the average monthly Index fuel price listed for the month of service (the "Service Month Index Price") exceeds the Floor Price." The Service Month Index Price can be located on the internet at the following web site: <http://www.eia.gov/petroleum/gasdiesel/> and is listed in the spreadsheet link titled "full history".

The Fuel Adjustor will be made according to the following formula:

$$((\text{Service Month Index Price} - 4.00) / 4.00) (6.6\%) (\text{Monthly Fee}) = \text{Fuel Adjustor}$$

- 6) Sustainability Report:** A copy of our 2024 Sustainability report is enclosed with this proposal. Additional copies can be downloaded by scanning the QR code or visiting <https://www.casella.com/sustainability/>.



Attachment A

Single Stream Pricing Formula:

ACR - Threshold = Rebate (Charge)

Definitions:

Average Commodity Revenue (ACR): means the current market value for each recyclable commodity (including residue tons) multiplied by the product mix percentage for each recyclable commodity tons from that facility for the residential line of business over the same month, less any direct costs of Processor related to transportation, storage, or marketing of product. In addition, if there is a material change in the ACR during any thirty-day period, the Processor reserves the right to make an immediate adjustment to the ACR.

Rebate (Charge): means the percentage of value paid to the Generator when the ACR is greater than the Threshold. When the Rebate is negative, each dollar below the Threshold will be charged to the Generator.

Rebate Split = 50% to Generator when ACR is above Threshold

Threshold = \$160/ton: means the base rate required to process Recyclable Materials (including increases in labor expenses and to cover capital investments) Threshold shall increase annually on the anniversary date of the contract. *Threshold for material received above 25% contamination will be rejected and charged \$225.00 per ton.*

Transportation & Handling= \$35/ton: means the cost to load and transport material from Casella’s Transfer Station to the Material Recovery Facility (MRF) for processing.

Example Pricing Scenario:

Based on most recent Monthly Market Rates		
ACR: \$51.85	Threshold: \$160/ton	Trans & Handling: \$35/ton
Pricing Formula: \$51.85- (\$160 + \$35)= \$143.15/ton		
Rebate/Charge: 50% over Threshold (to Generator) and dollar for dollar below Threshold (to Processor)		
Net Charge to Generator: \$143.15/ton (\$143.15/ x 100%)		

CERTIFICATE OF AUTHORITY
Pine Tree Waste, Inc.

At a duly authorized meeting of the Board of Directors of Pine Tree Waste, Inc., it was voted that John W. Casella, President & Secretary, and/or Christopher McHale, Market Area Manager, are each authorized to independently execute any and all bid documents related to City of Bath, Maine's Request for Proposals for "Collection Services of Solid Waste and Recycling" as well as any and all contract related documents in the event of an award of the foregoing to Pine Tree Waste, Inc.

It was also voted that John W. Casella, President & Secretary and/or Shelley E. Sayward, Vice President & Assistant Secretary, are authorized to independently execute any and all bond related documents in connection to Bath, Maine Proposal, including but not limited to bid bonds and performance bonds.

In the name of and on behalf of Pine Tree Waste, Inc., and affix its corporate seal hereto; and such execution of any contract obligation in this company's name and on its behalf; said obligation to be valid and binding upon Pine Tree Waste, Inc.

A True Copy Attested,

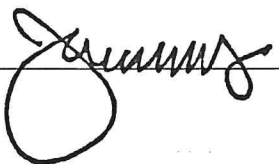
Company Name: Pine Tree Waste, Inc.

Address: 64 Arthur J Reno Sr. Rd.
Bath, ME 04530

Name & Title of Signatory: John W. Casella, President and Secretary

Date: April 8, 2025

I hereby certify that I am the Secretary of Pine Tree Waste, Inc., and that the above vote has not been amended or rescinded and remains in full force and effect as of the date written above.

Signature: 





CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

4/3/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT NAME: Amanda Hamilton
Noyle Johnson Group an Alera Group Company	PHONE (A/C, No. Ext): (802) 684-8096
119 River Street	FAX (A/C, No): (802) 223-7515
P.O. Box 279	E-MAIL ADDRESS: casella@nwjinsurance.com
Montpelier VT 05601-0279	INSURER(S) AFFORDING COVERAGE
	INSURER A: Westchester Surplus Lines Ins Co
	INSURER B: Old Republic Insurance Co.
	INSURER C: The Cincinnati Casualty Company
	INSURER D:
	INSURER E:
	INSURER F:

COVERAGES

CERTIFICATE NUMBER: Pine Tree Bath 2025 #1

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY						
	☐ CLAIMS-MADE ☒ OCCUR			G74302178_001	04/30/2024	04/30/2025	EACH OCCURRENCE \$ 2,000,000
	☒ XCU is Included	X					DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						MED EXP (Any one person) \$ 5,000
	☐ POLICY ☒ PRO-JECT ☐ LOC						PERSONAL & ADV INJURY \$ 1,000,000
	OTHER:						GENERAL AGGREGATE \$ 4,000,000
							PRODUCTS - COMP/OP AGG \$ 4,000,000
							\$
B	AUTOMOBILE LIABILITY						
	☒ ANY AUTO			MWTB 311995 25	01/01/2025	01/01/2026	COMBINED SINGLE LIMIT (Ea accident) \$ 5,000,000
	☐ ALL OWNED AUTOS						BODILY INJURY (Per person) \$
	☒ HIRED AUTOS	X					BODILY INJURY (Per accident) \$
	☒ MCS-90						PROPERTY DAMAGE (Per accident) \$
							\$
	UMBRELLA LIAB						EACH OCCURRENCE \$
	EXCESS LIAB						AGGREGATE \$
	DED						\$
	RETENTION \$						
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY						
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	Y/N		MWC 311994 25	01/01/2025	01/01/2026	☒ PER STATUTE ☐ OTH-ER
	If yes, describe under DESCRIPTION OF OPERATIONS below	N	N/A				E.L. EACH ACCIDENT \$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE \$ 1,000,000
							E.L. DISEASE - POLICY LIMIT \$ 1,000,000
B	Excess Auto Liability			MWZX 315503 24	04/30/2024	04/30/2025	2,000,000
C	Excess Auto Liability			EXS0575546	04/30/2024	04/30/2025	3,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

City of Bath is Additional Insured under the General Liability and Auto Liability Policies where required by written contract subject to the terms and conditions of each policy.

CERTIFICATE HOLDER

CANCELLATION

City of Bath 55 Front Street, Bath, ME 04530	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE
	Timothy Ayer/AUDREY

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CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

4/4/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Arthur J. Gallagher Risk Management Services, LLC Park 7 12750 Merit Drive Suite 1000 Dallas TX 75251	CONTACT NAME: Katrina Sutton PHONE (A/C, No, Ext): 972-663-6109 E-MAIL ADDRESS: Katrina_Sutton@ajg.com FAX (A/C, No): INSURER(S) AFFORDING COVERAGE INSURER A: XL Insurance America, Inc. INSURER B: Lloyd's Syndicate 3623 (Beazley Furlonge Limited) INSURER C: INSURER D: INSURER E: INSURER F:	NAIC # 24554
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COVERAGES**CERTIFICATE NUMBER:** 1320890568**REVISION NUMBER:** 1

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☐ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☐ PROJECT ☐ LOC OTHER:						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMP/OP AGG \$ \$
	AUTOMOBILE LIABILITY ☐ ANY AUTO ☐ OWNED AUTOS ONLY ☐ HIRED AUTOS ONLY ☐ SCHEDULED AUTOS ☐ NON-OWNED AUTOS ONLY						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	☒ UMBRELLA LIAB ☒ OCCUR ☐ EXCESS LIAB ☐ CLAIMS-MADE DED ☒ RETENTION \$ 10,000			US00075159LI24A	4/30/2024	4/30/2025	EACH OCCURRENCE \$ 50,000,000 AGGREGATE \$ 50,000,000 Participation below \$ PER STATUTE ☐ OTH-ER ☐ E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A				
B B	Contractors Professional Liab Pollution Liability			D1E7A8240801 D1E7A4240801	6/30/2024 6/30/2024	4/30/2025 4/30/2025	E&O Limit/Aggregate \$10,000,000 Pollution Each Claim \$15,000,000 Pollution Aggregate \$15,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

When coverage for additional insured, waiver, and primary, non-contributory is included in the underlying General Liability, Auto, and Work Comp policies, the umbrella follows form per endorsement CUU 050-0805 for all applicable parties. Umbrella does not cover over pollution policy. Pollution limits do not stack. Umbrella policy follows form.

Umbrella Participating carriers:

XL Insurance American, Inc. \$10,000,000 - Policy# US00075159LI24A
Westchester Surplus Lines Insurance Company \$5,000,000 - Policy# G7180334A 005
Aspen American Insurance Company \$15,000,000 - Policy#CX00R4224
See Attached...

CERTIFICATE HOLDER**CANCELLATION**

City of Bath
55 Front Street,
Bath, ME 04530

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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AGENCY CUSTOMER ID: _____

LOC #: _____



ADDITIONAL REMARKS SCHEDULE

Page 1 of 1

AGENCY Arthur J. Gallagher Risk Management Services, LLC		NAMED INSURED Pine Tree Waste, Inc. 64 AJ Reno Sr Road West Bath, ME 04530
POLICY NUMBER		
CARRIER	NAIC CODE	
EFFECTIVE DATE:		

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

Axis Excess Insurance \$5,000,000 - Policy# P-001-001119654-02
 CNA The Continental Insurance Company \$5,000,000 - Policy# 7036874181
 Lexington Insurance Company \$5,000,000 - Policy#018303159
 Landmark American Insurance Company \$5,000,000 - Policy# LHA600441

A 30 day notice of cancellation is included except 10 days for non-payment.

Bond No. 874791

Bid Bond

KNOW ALL MEN BY THESE PRESENTS that we, Pine Tree Waste, Inc., 64 Arthur J. Reno Sr. Road, Bath, ME 04530, Principal, and Evergreen National Indemnity Company, 6150 Oak Tree Boulevard, Suite 440, Independence, OH 44131, the Surety, are hereby bound unto the City of Bath, 55 Front Street, Bath, ME 04530, Obligee, in the penal sum of Ten Percent of the Total Amount Bid and 00/100 Dollars (\$10% TAB), for the payment of which we bind ourselves, our heirs, executors, administrators, successors, and assigns, jointly and severally, by these presents.

WHEREAS, the Principal is herewith submitting a bid or proposal for Collection Services of Solid Waste and Recycling.

NOW, THEREFORE, the condition of this obligation is that if the Principal shall be awarded the contract and the Obligee shall so notify the Surety, and if within the period specified in the contract, or if no period be specified, within twenty (20) days after the Principal's receipt of notice of award, the Principal enters into a contract and gives bond for the faithful performance of the contract, then this obligation shall be null and void; otherwise, the Principal and the Surety will pay to the Obligee the difference between the Principal's bid and the next lowest bid; or in the event the Obligee does not award the contract and resubmit the project for bidding, the Principal and the Surety will pay the Obligee an amount equal to the costs of the resubmission including the printing of new contract documents, and advertising, printing, and mailing notices to prospective bidders; but in no event shall the liability hereunder exceed the penal sum hereof; nor shall the Surety be obligated to give a bond for performance.

If the Obligee makes no award within Ninety (90) days of the execution date hereof, then this bond shall be null and void unless extended by written consent of Surety.

No liability of the Surety shall arise hereunder unless and until the Obligee delivers written notice of a claim to the Surety within fifteen (15) days after the alleged breach giving rise to such claim; and no suit under this bond by or for the benefit of the Obligee may be instituted sooner than thirty (30) days or later than ninety (90) days after the Surety receives such notice.

Signed, sealed and executed this 10th day of April, 2025.

Pine Tree Waste, Inc.
Principal

By: *[Signature]*
John W. Casella, President & Secretary

Witness: *[Signature]*
Sydney D. Jeffers

Evergreen National Indemnity Company
Surety

By: *[Signature]*
Patricia A. Temple, Attorney-In-Fact

Witness: *[Signature]*
Julie K. Bowers



EVERGREEN NATIONAL INDEMNITY COMPANY

Independence, Ohio

POWER OF ATTORNEY

Bond No. 874791

KNOW ALL MEN BY THESE PRESENTS: That the Evergreen National Indemnity Company, a corporation in the State of Ohio does hereby nominate, constitute and appoint:

Denise M Borowy, Julie K Bowers, Hilarie Frankenberry, Karen M LoConti-Diaz, Lillian Pezzano, Patricia A Temple, Mikayla Thornton

its true and lawful Attorney(s)-In-Fact to make, execute, attest, seal and deliver for and on its behalf, as Surety, and as its act and deed, where required, any and all bonds, undertakings, recognizances and written obligations in the nature thereof.

This Power of Attorney is granted and is signed by facsimile pursuant to the following Resolution adopted by its Board of Directors on the 23rd day of July, 2004:

"RESOLVED, That any two officers of the Company have the authority to make, execute and deliver a Power of Attorney constituting as Attorney(s)-in-fact such persons, firms, or corporations as may be selected from time to time.

FURTHER RESOLVED, that the signatures of such officers and the Seal of the Company may be affixed to any such Power of Attorney or any certificate relating thereto by facsimile; and any such Power of Attorney or certificate bearing such facsimile signatures or facsimile seal shall be valid and binding upon the Company; and any such powers so executed and certified by facsimile signatures and facsimile seal shall be valid and binding upon the Company in the future with respect to any bond or undertaking to which it is attached."

IN WITNESS WHEREOF, the Evergreen National Indemnity Company has caused its corporate seal to be affixed hereunto, and these presents to be signed by its duly authorized officers this 1st day of April, 2024.

EVERGREEN NATIONAL INDEMNITY COMPANY



By:

Robert W. Shepard, President

By:

David A. Canzone, CFO

Notary Public)
State of Ohio)

SS:

On this 1st day of April, 2024, before the subscriber, a Notary for the State of Ohio, duly commissioned and qualified, personally came Robert W. Shepard and David A. Canzone of the Evergreen National Indemnity Company, to me personally known to be the individuals and officers described herein, and who executed the preceding instrument and acknowledged the execution of the same and being by me duly sworn, deposed and said that they are the officers of said Company aforesaid, and that the seal affixed to the preceding instrument is the Corporate Seal of said Company, and the said Corporate Seal and signatures as officers were duly affixed and subscribed to the said instrument by the authority and direction of said Corporation, and that the resolution of said Company, referred to in the preceding instrument, is now in force.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my official seal at Cleveland, Ohio, the day and year above written.



WILLIAM J. KOVAL, JR.
NOTARY PUBLIC - STATE OF OHIO
My commission has no expiration date.
Section 147.03 R.C.

By:

William J. Koval, Jr., Notary Public
My commission has no expiration date
Section 147.03 R.C.

State of Ohio)

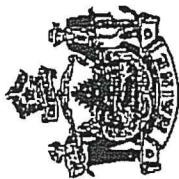
SS:

I, the undersigned, Secretary of the Evergreen National Indemnity Company, a stock corporation of the State of Ohio, DO HEREBY CERTIFY that the foregoing Power of Attorney remains in full force and has not been revoked; and furthermore that the Resolution of the Board of Directors, set forth herein above, is now in force.

Signed and sealed in Independence, Ohio, this 10th day of April, 2025.



Wan C. Collier, Secretary



STATE of MAINE

DEPARTMENT OF PROFESSIONAL AND FINANCIAL REGULATION
BUREAU OF INSURANCE

CERTIFICATE OF AUTHORITY

This is to certify that:

EVERGREEN NATIONAL INDEMNITY COMPANY

is authorized, Pursuant to Title 24-A MRSA Chapter 5 to transact, the kinds of insurance listed below which are specifically designated by the following numerals:

28

This license is perpetual until such time as the Authority is suspended, revoked, or otherwise modified or terminated by the Superintendent of Insurance to all provisions and restrictions of Law of the State of Maine now or hereafter enacted.

- | | | | | |
|-------------------------------------|-------------------------------|--------------------------|-----------------------------|----------------|
| 01. Life(Including Credit Life) | 10. Fire | 19. Medical Malpractice | 28. Surety | 37. Blank |
| 02. Health(Including Credit Health) | 11. Allied Lines | 20. Earthquake | 29. Glass | 38. Blank |
| 03. Variable Life | 12. Farmowners Multiple Peril | 21. Workers Compensation | 30. Burglary and Theft | 39. Blank |
| 04. Variable Annuity | 13. Homeowners Multiple Peril | 22. Other Liability | 31. Boiler and Machinery | 40. Title |
| 05. Blank | 14. Commercial Multiple Peril | 23. Products Liability | 32. Credit | 41. Blank |
| 06. Blank | 15. Mortgage Guaranty | 24. Auto Liability | 33. Federal Flood Insurance | 42. Blank |
| 07. Blank | 16. Ocean Marine | 25. Auto Physical Damage | 34. Blank | 43. Blank |
| 08. Blank | 17. Inland Marine | 26. Aircraft(All Perils) | 35. Blank | 44. Blank |
| 09. Blank | 18. Financial Guaranty | 27. Fidelity | 36. Blank | 45. Round Club |

ISSUE DATE: JUL 21, 2003

LICENSE #: PCF 96999

Alan

MAINE SUPERINTENDENT OF INSURANCE

NAIC #: 12750



Evergreen National Indemnity Company

Certificate

2024

The following financial information was obtained from the Statutory Annual Statement filed by Evergreen National Indemnity Company with the Ohio Department of Insurance.

Statement of Income

Direct Written Premium	42,822,238
Reinsurance Assumed	2,682,370
Reinsurance Ceded	(27,369,832)
Net Written Premium	18,134,776
Change in Unearned	(348,067)
Net Earned Premium	17,786,709
Losses & LAE Incurred	4,472,113
Net Commission Expense	7,715,631
Other Expenses	3,699,951
Underwriting Gain/ (Loss)	1,899,014
Net Investment Income	2,717,323
Net Realized Capital Gains (Loss)	(66,463)
Other Income/ (Expense)	23,536
Income Before FIT	4,573,410
Federal Income Tax	697,989
Net Income	3,875,421

Balance Sheet

<u>Assets</u>	
Invested Assets	71,356,873
Uncollected premium and agents' balances	1,795,056
Reinsurance Recoverable	127,245
Other Assets	297,419
Total Assets	73,576,593
<u>Liabilities & Surplus</u>	
Unearned Premium Reserve	8,124,892
Loss & LAE Reserves	8,166,014
Ceded Reinsurance Payable	3,180,308
Amounts retained for others	1,788,334
Other Liabilities	2,868,658
Total Liabilities	24,128,206
Surplus	49,448,387
Total Liabilities & Surplus	73,576,593

I hereby certify that the above information is that contained in the Statutory Annual Statement filed by Evergreen National Indemnity Company with the Ohio Department of Insurance for the year ending December 31, 2024.


David A. Canzone, Treasurer

State of Maine



Department of the Secretary of State

I, the Secretary of State of Maine, certify that according to the provisions of the Constitution and Laws of the State of Maine, the Department of the Secretary of State is the legal custodian of the Great Seal of the State of Maine which is hereunto affixed and of the records of organization, amendment, and dissolution of corporations and annual reports filed by the same.

I further certify that PINE TREE WASTE, INC. formerly PINE TREE WASTE SERVICES OF MAINE, INC. is a duly organized business corporation under the laws of the State of Maine and that the date of incorporation is November 25, 1997.

I further certify that said business corporation has filed annual reports due to this Department, and that no action is now pending by or on behalf of the State of Maine to forfeit the articles of incorporation and that according to the records in the Department of the Secretary of State, said corporation is a legally existing business corporation in good standing under the laws of the State of Maine at the present time.



In testimony whereof, I have caused the Great Seal of the State of Maine to be hereunto affixed, given under my hand at Augusta, Maine, this eighth day of April 2025.

Shenna Bellows

Shenna Bellows
Secretary of State